Michigan's Multi-Use Trail System: A State Treasure

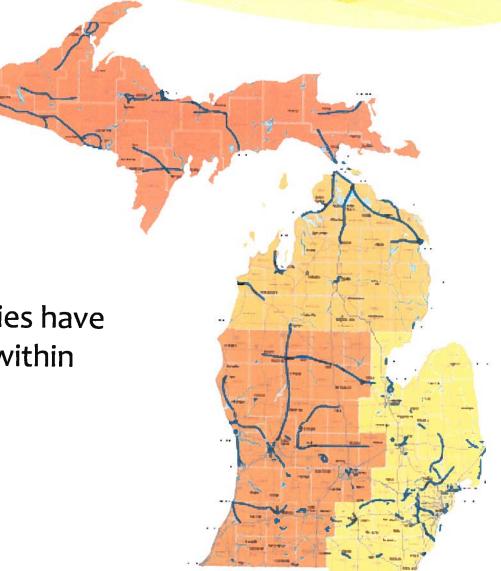
House Outdoor Tourism & Recreation Committee

June 3, 2015

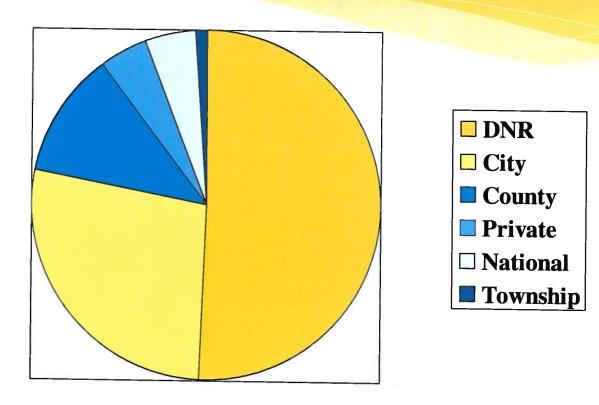


 We're #1 in railtrail miles in the US.
 (2,365 miles)

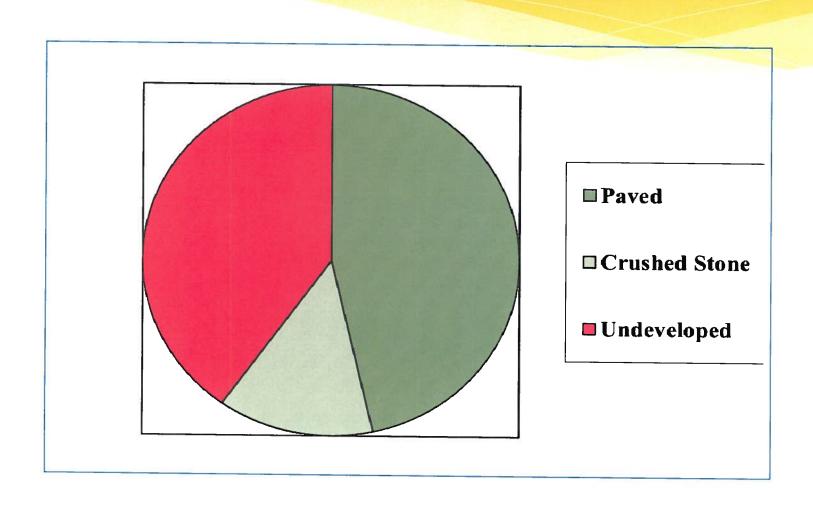
 2/3 of Michigan counties have or are planning trails within their jurisdictions



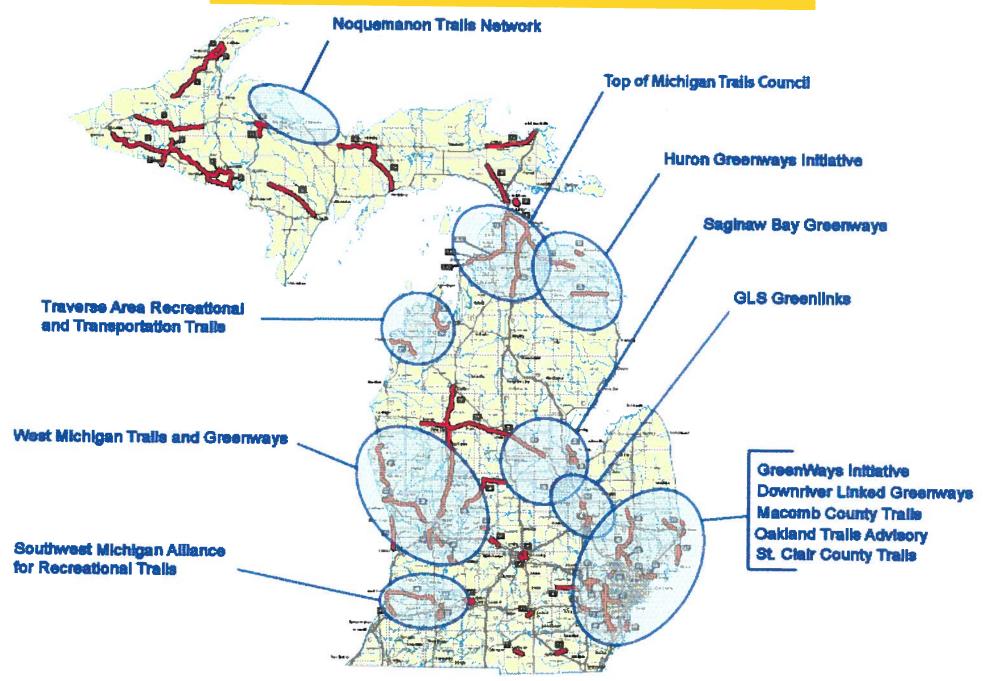
Michigan's Trail Ownership Profile



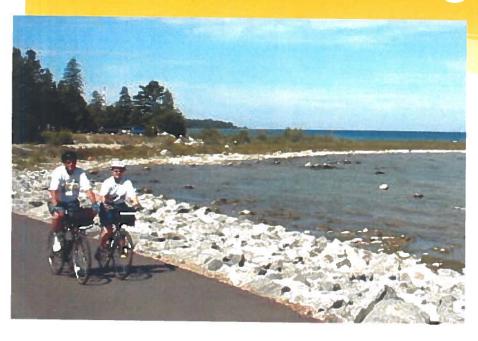
Michigan's Trail Surface Profile



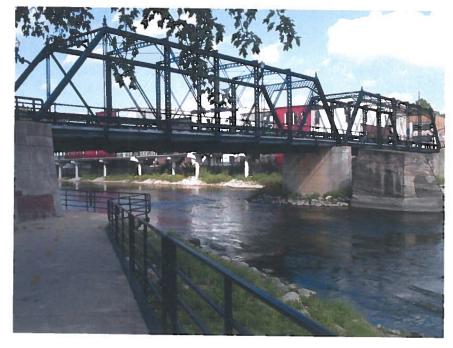
Regional Trail Initiatives



A Variety of Spectacular Sights

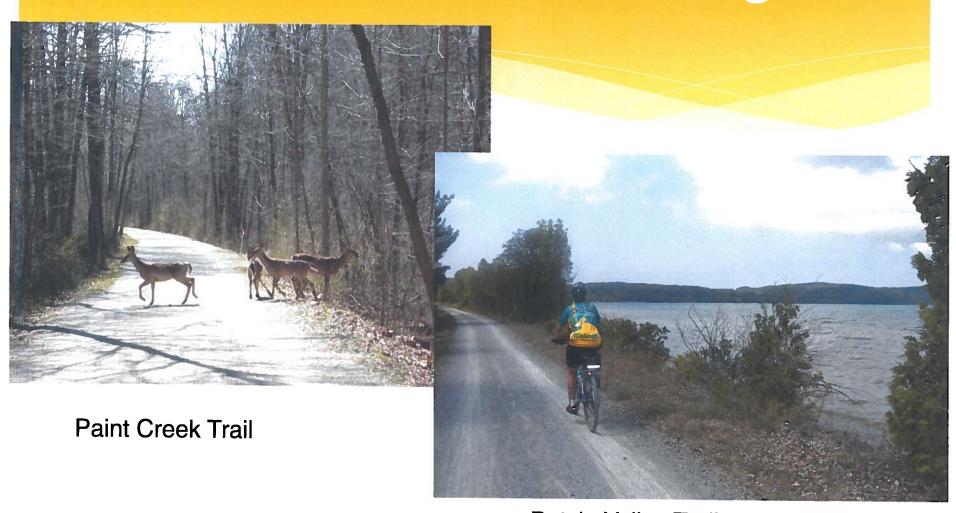


Little Traverse Wheelway



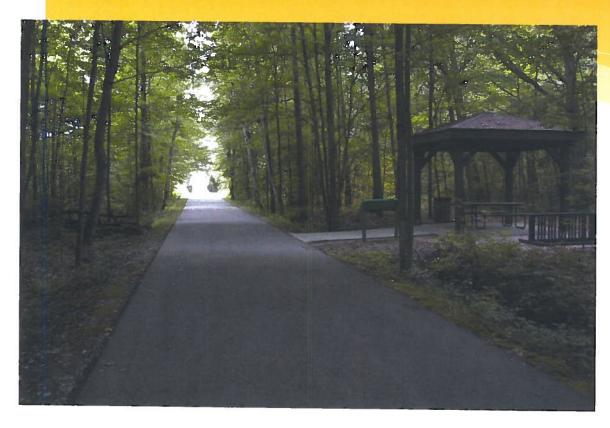
Portland River Trail

A Variety of Spectacular Sights



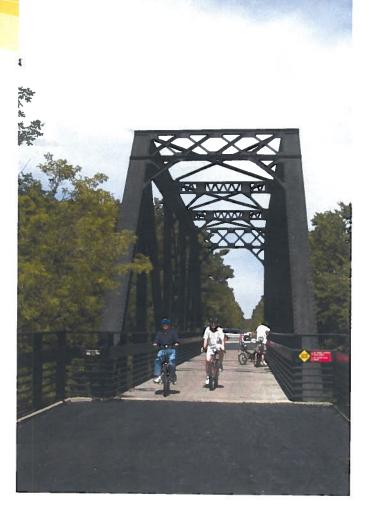
Betsie Valley Trail

A Variety of Spectacular Sights

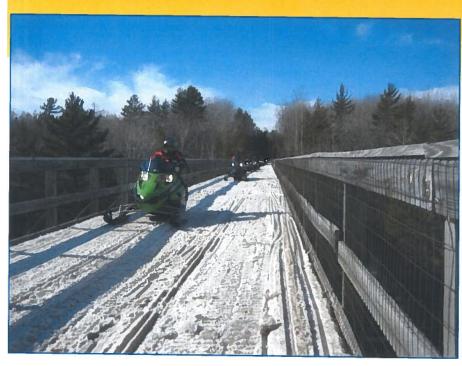


Saginaw Valley Rail Trail

Pere Marquette Trail



In All Seasons

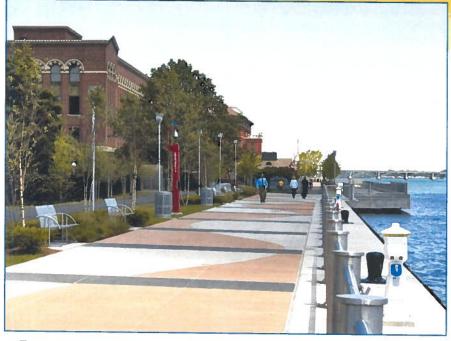


Bill Nichols Trail



Battle Creek Linear Park

In All Seasons



Detroit Riverwalk



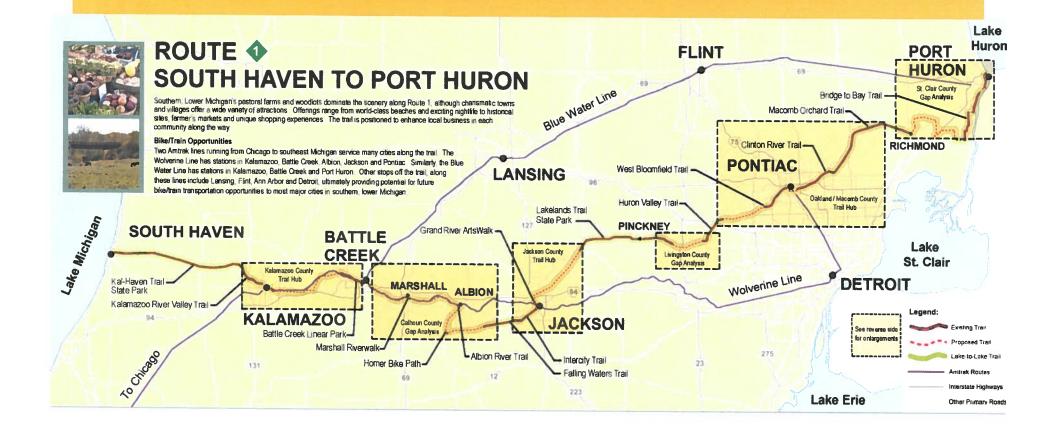


Longer Distance Trails Have a Greater Impact on Tourism

- Longer Trails Excite the Imagination
- * Longer Trails are Destination Trails
- * Longer Trails make it well worth the trip from out of state.
- * Longer Trails encourage staying another day or two to add in a trail day.

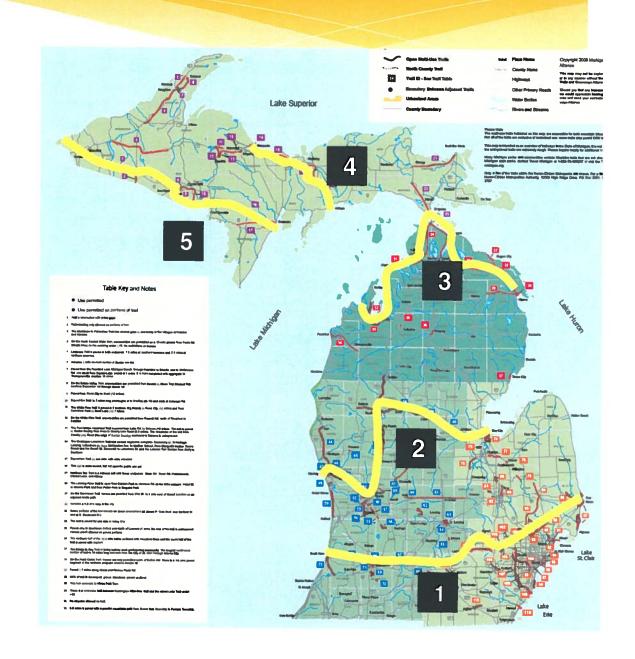
The Great Lake to Lake Trails Route 1 – 250+ miles

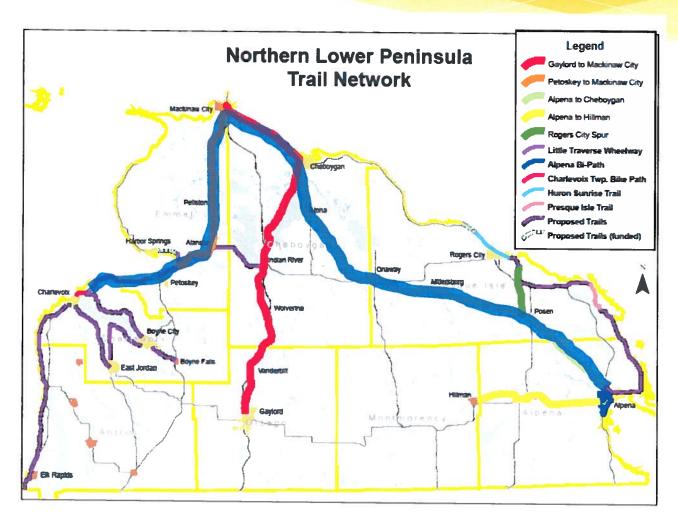
*15 Existing Trails *Over 50 percent done *100 miles pending



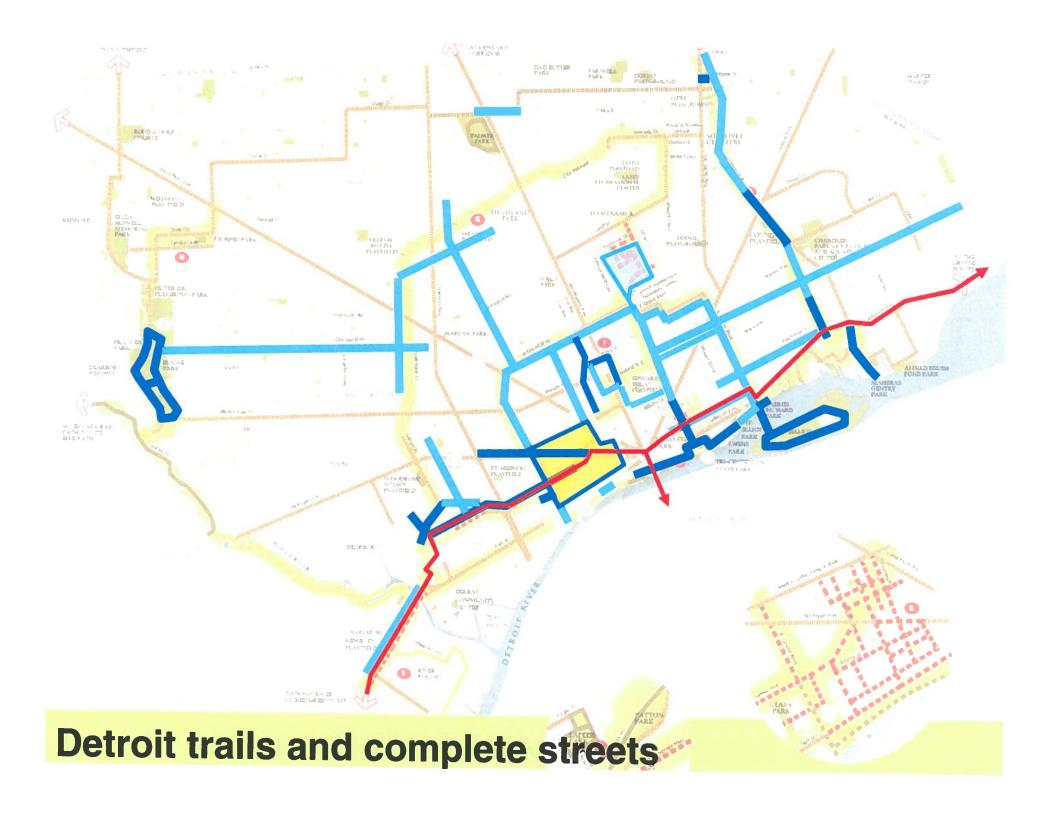
Other Great Lake to Lake Trails Are Possible

- Ludington to BayCity
- Traverse City to Alpena
- Marquette to Manistique
- Ironwood to Escanaba



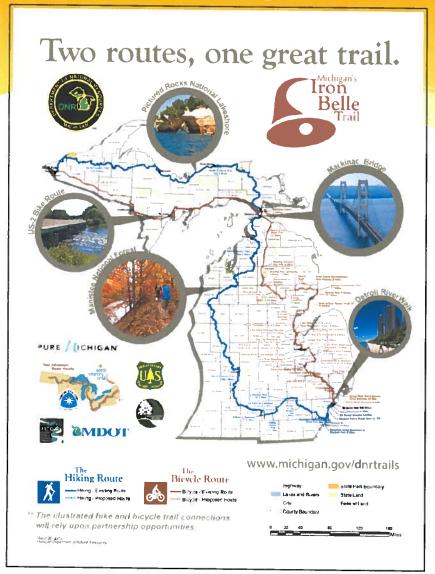


Top of Michigan Trails Great Lake to Lake Trail Route 3



Michigan's Iron Belle Trail





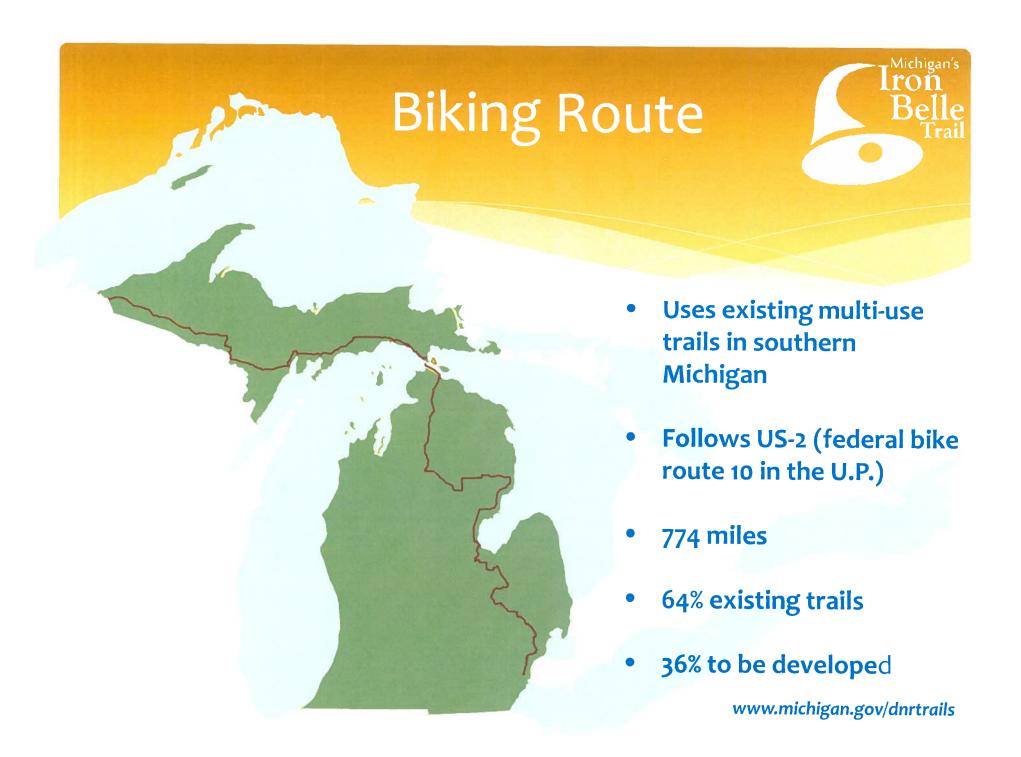
- Showcases Michigan and its communities
 - 48 Counties
 - 240 Townships
 - 83 Towns/villages
- Links numerous existing trails
- Provides recreation, transportation and economic opportunities

The Hiking Route

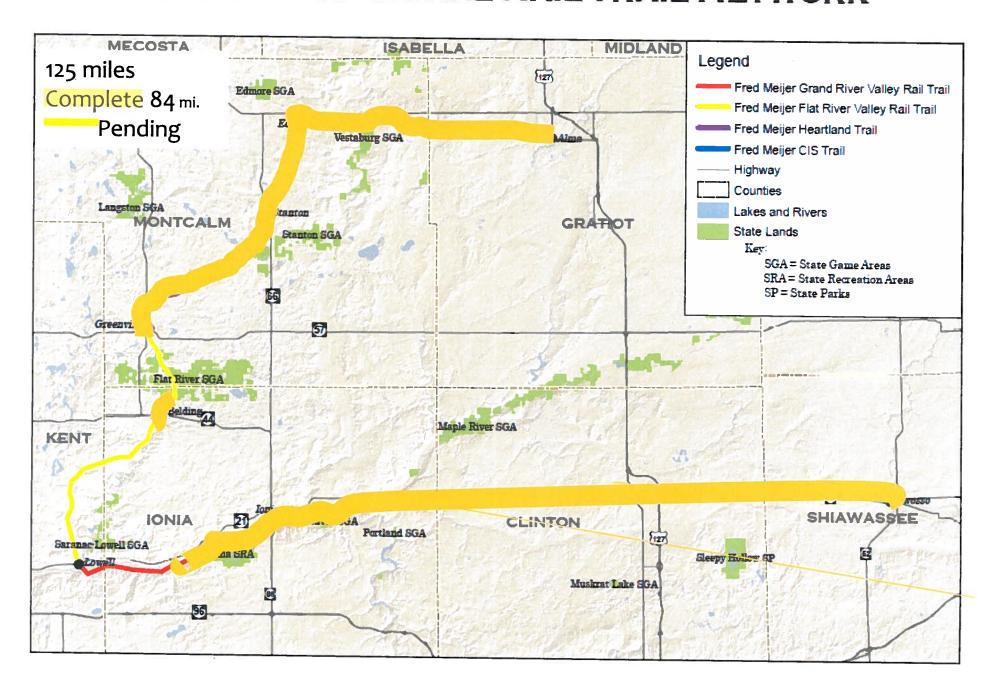




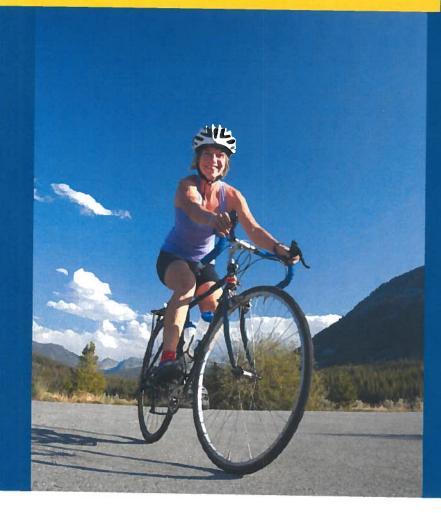
- Follows the North
 Country National
 Scenic Trail, starting in
 the city of Albion
 (north)
- Traverses the west side of Lower Peninsula
- Borders Lake Superior in the Upper Peninsula
- 1,259 miles
- 69% Existing trails
- 31% to be developed



MIDWEST REGIONAL RAIL-TRAIL NETWORK



Add to that the National Travel Trend-



• Chadwick, Martin & Bailey travel trends:

Active vacations

Sustainable travel

Experiential travel

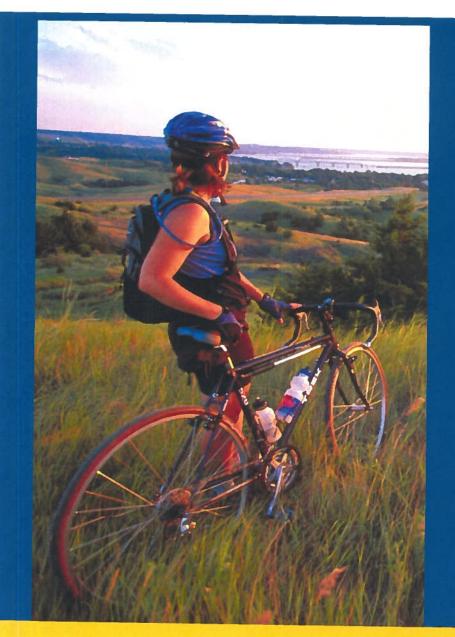
• New York Times *Travel Magazine (March 2010):*

50% of American travelers want a culturally authentic experience

Over half of Bike Touring Public are Comfort Cyclists

- * Tend to be older (sweet spot= 50-64)
- * Spend an average of \$75 to \$100+/day
- * Prefer motel, hotel, B&B
- * May travel less than 50 miles per day to stay in desired locales
- * They prioritize historic preservation, unique sense of place and great customer service
- * May wrap in other tourism attractions and shopping into their trip and stay longer
- * Prefer green travel linkages train, bus
- Highly Educated
- * Higher Discretionary Income

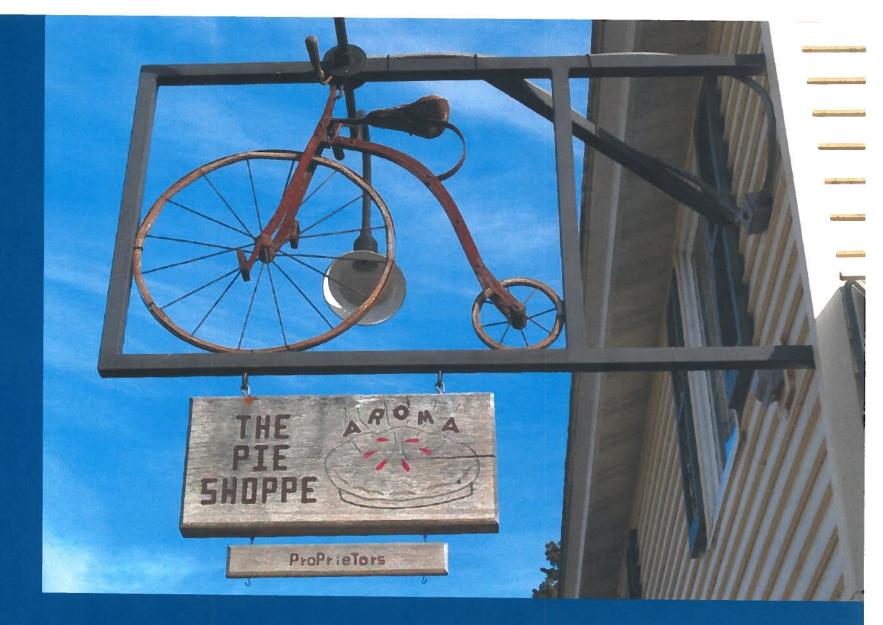




Financials

- WI -- \$534 million from out-of-staters for cycling (out of \$1.5 billion total for cycling)
- Quebec -- \$160 million annually along La Route Verte – for hospitality alone
- MN -- \$427 million for recreational road and mountain biking – sizable chunk for tourism
- Great Allegheny Passage \$40.6 million gross revenue in 2008. Tracked \$98/day spending by overnight cyclists.
- CO nearly \$200 million for summer biking in ski country
- NC Nine-fold return on Investment: \$6.7 million in infrastructure = \$60 million in economic impact

How Other States Have Benefitted



Lanesboro, MN (just 800 people) \$25 million

But We Need Marketing . . .

DNR Trail Demonstration Project – Marquette, MI:

 Coming this Summer: An electronic portal for trails information and related amenities be developed so that visitors can access needed information

It needs to be statewide

 A robust marketing program which engages citizens and visitors in the state's vast array of trail opportunities

And Prominent on the Travel Michigan Website



Pure Michigan Trail Towns

Pere Marquette Trail Midland to Reed City – Paved 68 miles



Lake Station Trailhead

- Between Farwell & Evart
- Pure Michigan campaign helped to get them started
- Lake Depot Restored
- Coal tower is a historic site
- Eagle Scout work on Caboose
- Native plantings
- Street lighting

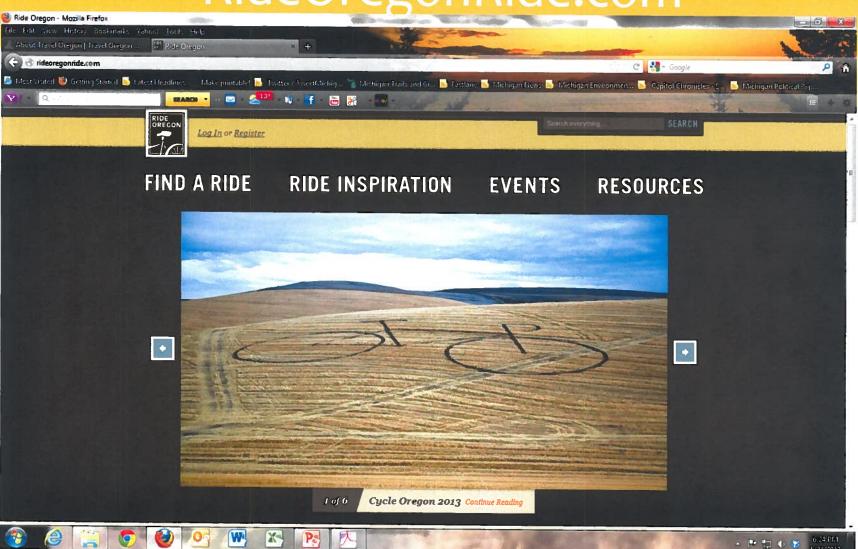
What Oregon Has Done

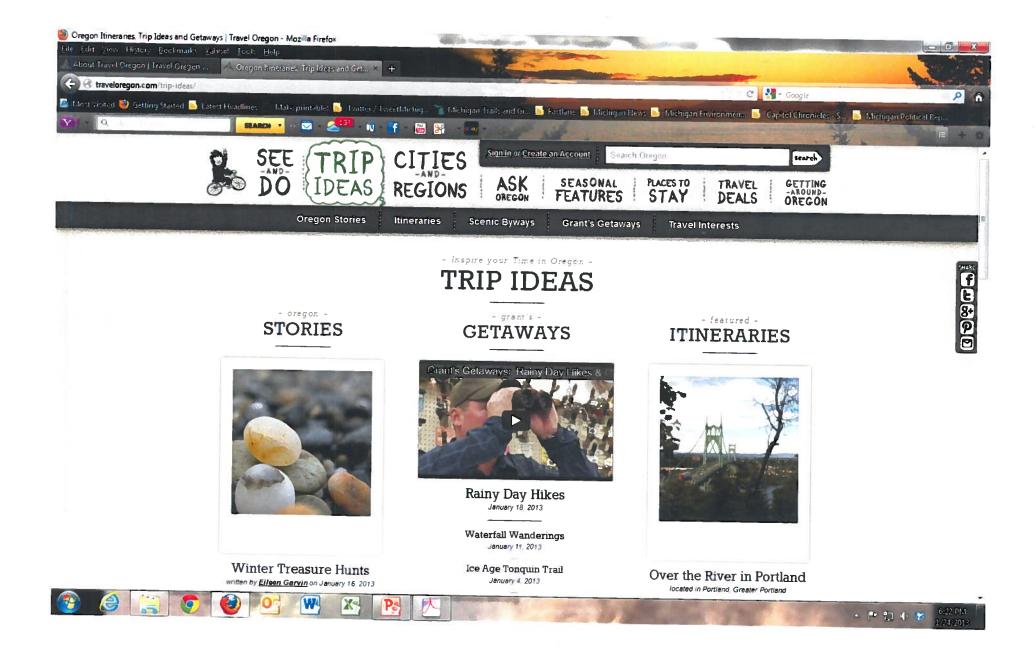
"Oregon has identified road cycling and mountain biking as a key strategy for economic growth through tourism."

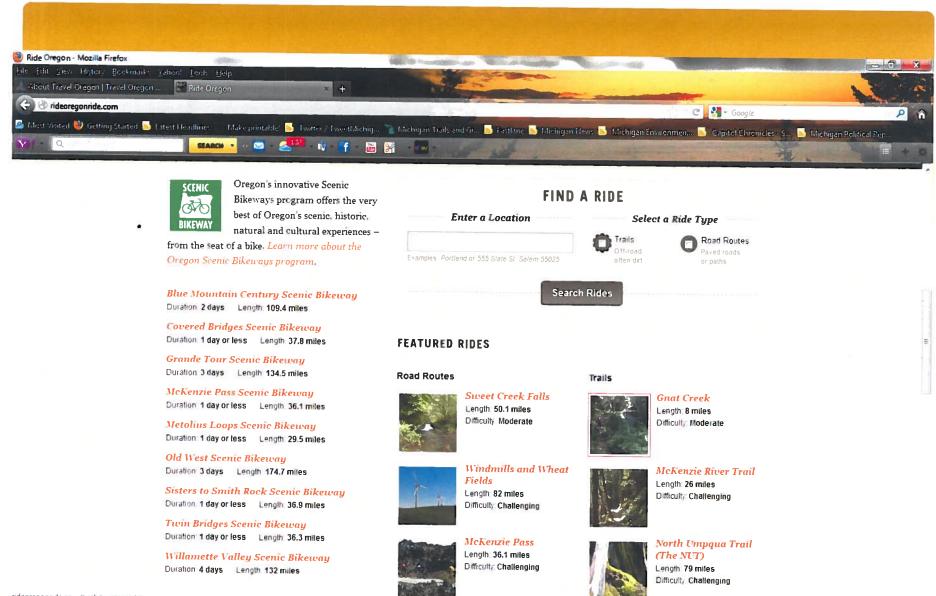
Holly Macfee, Vice President Global Brand Strategy Travel Oregon



Ride Oregon Ride video: http://www.youtube.com/watch?v=-a-r68dy4ls







- 1 10 6 8

rideoregonride.com/trails/gnat-creek/



Travel Michigan Should Play a Huge Role

"Bicycle-related" and other "Trail-Related" Marketing

Needs:

Bike-touring Pure Michigan Ad Stand-alone Bike touring website Feature sample trail itineraries Put together packages including trails

Potential Collaboration

A "Trail Town" Program in communities is in future DNR plans, but need \$\$

- Organize a main street style committee
- Promotion campaign
- Design trail enhancements
- Entrepreneurial Assistance

Thank you!!

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517-485-6022

